

“Good Management Predicts a Firm’s Success Better Than IT, R&D, or even Employee Skills”...How Well are You Leading Your Team?

*Harvard Business Review, April, 2017



With the Foundations of Leadership course, You’ll Learn To...

- ✓ **Utilize the Most Effective Leadership Approach** – Identify which leadership approach is most effective for engaging passion and performance on your team.
- ✓ **Adapt Your Leadership to Specific Situations** – Utilize knowledge of Situational Leadership to adapt to each team member’s willingness and ability.
- ✓ **Communicate Clearly and Effectively** – Incorporate the key communication skills that impact productivity the most.
- ✓ **Develop Employee Accountability and Engagement** – Practice a 7-step coaching process to develop employee ownership and motivation to produce results.
- ✓ **Lead Diverse Behavioral Styles** – Apply DiSC® knowledge to create the most motivating environment for each employee, with the Everything DiSC® Management Profile.
- ✓ **Excel at Performance Management** – Learn to establish specific goals, coach throughout the year and conduct effective performance appraisal discussions.
- ✓ **Expertly Manage Conflict** – Recognize your common approaches to conflict with the Thomas-Kilmann Conflict Mode Instrument, then learn which approach is most effective for various kinds of situations.
- ✓ **Adeptly Handle Change** – Understand each employee’s natural response to the change cycle and learn how to lead them through the change process to thrive.
- ✓ **Put New Knowledge Into Immediate Action** – Create your own Leadership Development Plan to apply back on the job.

An eye-opening experience... Best training course I’ve ever taken... Insightful, well planned and organized...

Past participants describe client favorite, **Foundations of Leadership**

Foundations of Leadership doesn't end in the classroom. You'll also receive:

- Two live webinars designed to reinforce key concepts and review progress
- Tips newsletters sent every two months for a year
- A self-paced eLearning course called "Reinforcing Your Understanding of Styles"
- Guidance about sharing your Leadership Development Plan with your manager
- Feedback from a Progress Questionnaire sent to fellow participants

*Recent Participants Applaud **Foundations of Leadership!***

When a recent group of participants was asked to rate the program, **93% said it was the "Best Training Course I've Ever Taken" or "Superior to Other Programs."**



Your Company. Your Program.

Let us customize Foundations of Leadership especially for you and your company. We can include your branding and messaging, and we'll even put your logo on our instruction materials. Want to include more or different topics? We'll craft a program that specifically meets your targeted needs.

Developing management skills can be relatively easy,
compared to investments in R&D or IT.

***What is the cost to your business to not have
great leadership?***

Contact

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